



Dental Premium Report

2021 Topic Index

EXECUTIVE SUMMARY

MARKET OVERVIEW – RANKING OF CARRIERS BY 2020 INFORCE AND SALES

INFORCE, SALES, AND MEMBERSHIP

- Total Inforce Premium 2018-2020
- Annual Sales 2018-2020
- Total Membership 2018-2020
- Sales by Product Type 2018-2020
- Membership
 - By Funding Arrangement 2018-2020
 - By Employer Contribution Strategy 2018-2020

BENEFITS

- Benefits Included
- Personal Protective Equipment (PPE) Cost
- Benefit Frequency Limitations
 - Oral Exams per Year 2018 & 2020
 - Prophylaxis per Year 2018 & 2020
 - Bitewing per N Months 2018 & 2020
 - Periodontal Cleaning per Year 2018 & 2020
 - Denture Replacement 2018 & 2020
 - Crown Replacement 2018 & 2020
 - Periodontal Scaling 2018 & 2020

PRICING COMPONENTS

- Components of Premium in Pricing
 - Components of Premium in Pricing (Individual vs. Commercial)
 - Individual Components of Premium in Pricing (Under 65 vs. 65+)
 - Commercial Components of Premium in Pricing (Small Group vs. Large Group)
- Commissions
 - Commission Structures 2018 & 2020
 - Commission Rates 2018 & 2020
 - Types of Commission Structure Variation 2018 & 2020
- PPO Dental Networks
 - Dental Network Ownership 2018 & 2020
- Participation Rate Comparison by Distribution Channel 2019-2020

PERCEIVED RISKS, TOPICS AND COMPETITORS

- Risks Perceived Risks 2018 & 2020
- Important Topics in the dental market for 2021
- Competitors

PARTICIPATING CARRIERS

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